

October 1, 2008

AccountMate 7.1 for LAN  
shipped in September!

Reaching Clients,  
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## AccountMate 7 for LAN, Reaching Clients, Feature-palooza, Improving Cash Flow!

Dear AccountMate Clients,

Lots of things to relay this month, as summer slides into fall.

We're pleased to relay the announcement from AccountMate that the most comprehensive product release in the history of AccountMate's LAN product line shipped in mid-September.

Since its original introduction in 1995, AccountMate's LAN product solutions have been adopted by thousands of smaller mid-tier businesses and **AccountMate 7.1 for LAN** includes hundreds of additional capabilities and enhancements.

AccountMate for LAN is a separate, and approximately parallel, product line with AccountMate for SQL, which is better suited to larger mid-tier businesses. This version upgrade incorporates numerous features already seen in the SQL product line and includes the following:

- New Executive Summary provides a snapshot of the company's current financial condition
- View of real-time cash position by displaying current book balance for each bank account
- Comprehensive password policy settings as recommended by banks and accountants for Sarbanes-Oxley compliance
- Full support of Windows Vista operating systems at the desktop
- New Upsell Management module allows for sales of complementary accessories
- Built-in MICR and customized check printing on blank check stock
- Further enhancements to the upgraded Payroll module: including support for unlimited user-definable tiers for each paid leave code, greater flexibility in local tax definitions, customizable ACH payment formats, etc.
- More than 100 reports have been either modified or added throughout the system - for greater built-in reporting ability

Those end-users with an active LifeCycle Software Assurance Agreement received the new version direct from AccountMate **at no software cost**. Please call us when your CDs arrive to discuss optimum timing for upgrading your live system.

**AccountMate's "Business Partner Roundtable"** was recently held in mid-September. The meeting, open only to Business Partners, is held six months opposite their annual Business Partner conference and is an opportunity for dialog from "the people in the trenches" implementing AccountMate and the publisher - so it's always productive. One of the things mentioned are the HUGE number of features that being incorporated even in "build updates" to the LAN and SQL products. As I recall, there were **more than 50 features added in SQL 7.4**, and **more than 100 in LAN 7.1** (which is, admittedly, a version upgrade). While no release date has been set, SQL 7.5 is under development with more

than 30 new features expected. Over the last few years, AccountMate has really been focusing on delivering features that end-users need, so **you're definitely getting your money's worth from your software maintenance agreement!**

We recently implemented the **Info-Alert** third party add-on, which automates business processes and e-mail alerts for LOTS of functions (one quick example: such as sending a list of inventory items below their re-order point to the purchasing agent), and the client gave us feedback that the number one benefit they saw was when we turned on "**e-mail customers that are more than XX days past due**". Following that, with no effort on the end-users behalf, **their AR Aging got a LOT better** as their customers received notice of past due invoices and then began paying faster! **Does improved cash flow sound like something your business would appreciate?** Priced as just another AccountMate module, call us for details. You'll find a complete list of built-in alerts at <http://www.accountmate.com/verticalsolutions/balerts.asp>. **We look forward to leveraging your system to greater benefit to you!**

Regards,

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## Exporting SQL 7 Reports to Excel Without Formatting

If you are on SQL version 7 you can export reports to Excel without any formatting by following the below steps:

1. Preview the report you want to export to excel.
2. In the report preview window, click the Export Report icon.
3. Select the **Microsoft Excel 97-2000 - Data only (XLS)** Format in the Export window.
4. In the Excel Format Options window:
  - a. Set the Excel Format to **Custom: Data is exported according to selected options**.
  - b. Select the option **Column width based** on objects in the: Details.
  - c. If you want to keep the font color (blue, black, etc) and font type (bold, italicized, etc) settings in the data export, mark the **Export object formatting checkbox**. This is especially helpful in highlighting the total fields in the exported data.
  - d. If you want to include the page header and footer, mark the **Export page header and page footer** checkbox and unmark the **simplify page headers checkbox**.
  - e. If you want to keep the field labels closer to where they would normally be positioned in the Crystal report layout, mark the **Maintain relative object position** checkbox. This setting doesn't guarantee that all fields and columns will be perfectly aligned; however, it does reduce the number of fields that are misaligned in the exported data. Take note that when this setting is used to export some reports, there may still be extra columns in the exported data.
5. After making all your selections, click OK.
6. In the Select Export File window, enter the filename and select the directory where you want AccountMate to store the exported report; then click Save.

Please take note that there may still be a need to move some of the data fields in the exported Excel file (e.g. page header, column captions, subtotal and total fields) before you can perform mathematical operations using the values in the numeric fields.

### **Tech Note: How to Determine the Physical Count Variance During and After an Inventory Physical Count**

Many companies that keep inventory for resale, manufacturing, etc. will experience from time to time the need to perform a physical count of their inventory. It is important to understand AccountMate treats the difference between the value established during the count and what was held in the system before the count. This difference is known as the Physical Count Variance. This week we call your attention to Technical Note # 1095. This TechNote contains a link to a downloadable PDF version of the article.

[www.ambrtechnologies.com](http://www.ambrtechnologies.com) Article # 1095: [How to Determine the Physical Count Variance During and After an Inventory Physical Count](#)

### **Technical Tips**

Version: AM7 for SQL and Express (AM7.4 only)

Module: PR

Q: I would like to process payroll checks separately for employees who have arranged to have their paycheck posted directly to their bank accounts from those who are not set up for electronic payment. How is this done?

A: In the second Print Payroll Check window of the Print Payroll Check function, mark the Process Direct Deposit checkbox below the grid; then, unmark the Process Printed Check checkbox if you want to process only the electronic payment transactions. If you want to exclude the electronic payment transactions from the payroll process, unmark the Process Direct Deposit checkbox and mark the Process Printed Check checkbox.

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Versions: AM7 for SQL and Express

AM7 for LAN

AM6.5 for SQL and MSDE

AM6.5 for LAN

Module: BR

Q: When I access the Record Deposits/Other Receipts function in the BR module I notice that when you select the Record Deposit option, the list of Transaction Codes displayed in the Transaction Leading Search window is different from the list displayed when you select the Record Other Receipt option. What makes the Search lists different from each other when both options are for receipt transactions?

A: Although these options are both receipt transactions, choosing the Record Deposit option will only display in the Search window the Transaction Codes with the Require Check/Deposit # checkbox marked in its Transaction Code Maintenance. On the other hand, selecting the Record Other Receipt option will only display in the Search window the Transaction Codes with the Require

Check/Deposit # checkbox unmarked in its Transaction Code Maintenance.

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